



DANIEL KAHNEMAN

Curriculum Vitae September, 2002

Born: 1934, Tel Aviv, Israel
Citizenship: US, Israel

Academic Degrees:

1954 The Hebrew University, Jerusalem, B.A. in Psychology and Mathematics
1961 University of California, Ph.D. in Psychology

Professional Positions Held:

1993- Eugene Higgins Professor of Psychology, Princeton University
and Professor of Public Affairs, Woodrow Wilson School
2000- Fellow, Center for Rationality, Hebrew University, Jerusalem
1991-1992 Visiting Scholar, Russell Sage Foundation
1986-1994 Professor of Psychology, University of California, Berkeley
1984-1986 Associate Fellow, Canadian Institute for Advanced Research
1978-1986 Professor of Psychology, The University of British Columbia
1977-1978 Fellow, Center for Advanced Studies in the Behavioral Sciences
1973-1978 Professor, The Hebrew University, Jerusalem, Israel
1970-1973 Associate Professor, The Hebrew University, Jerusalem, Israel
1968-1969 Visiting Scientist, Applied Psychological Research Unit,
Cambridge, England (summers)
1966-1967 Fellow, Center for Cognitive Studies; Lecturer in Psychology,
Harvard University
1965-1966 Visiting Scientist, Department of Psychology, University of Michigan
1966-1970 Senior Lecturer in Psychology, The Hebrew University,
Jerusalem, Israel

1961-1966 Lecturer in Psychology, The Hebrew University, Jerusalem, Israel

Awards and Distinctions

Member, National Academy of Sciences
Fellow, American Academy of Arts and Sciences
Fellow, Econometric Society
Member, Society of Experimental Psychologists
Fellow, American Psychological Association
Fellow, American Psychological Society
Fellow, Canadian Psychological Association
Katz-Newcomb Lecture in Social Psychology, 1979
Distinguished Scientific Contribution Award of the American Psychological Society, 1982
Fitts Lectures, University of Michigan, 1987
Distinguished Scientific Contribution Award, Society of Consumer Psychology, 1992
Tanner Lecture on Human Values, University of Michigan, 1994
Warren Medal of the Society of Experimental Psychologists, 1995
Bartlett Lecture, Experimental Psychology Society (UK), 1995
Hilgard Award for Lifetime Contribution to General Psychology, 1995
Honorary Doctor of Sciences, University of Pennsylvania, 2001

Memberships

American Psychological Association (Fellow)
American Psychological Society (Fellow)
American Academy of Arts and Sciences
Econometric Society
National Academy of Sciences
Psychonomic Society
Society for Economic Science
Society for Judgment and Decision Making (President, 1992-3)

Editorial Boards (Current):

Journal of Behavioral Decision Making
Journal of Risk and Uncertainty
Thinking and Reasoning
Economics and Philosophy

Bibliography:

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Kahneman, D., & Ghiselli, E.E. Validity and nonlinear heteroscedastic models. *Personnel Psychology*, 1962, 1-12.

Flom, M.C., Weynouth, F.W., & Kahneman, D. Visual resolution and contour interaction. *Journal of the Optical Society of America*, 1963, 53, 1026-1032.

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Beatty, J., & Kahneman, D. Pupillary changes in two memory tasks. *Psychonomic Science*, 1966, 5, 371-372.

Kahneman, D. Time-intensity reciprocity in acuity as a function of luminance and figure-ground contrast. *Vision Research*, 1966, 6, 207-215.

Kahneman, D. Time-intensity reciprocity under various conditions of adaptation and backward masking. *Journal of Experimental Psychology*, 1966, 71, 543-549.

Kahneman, D., & Beatty, J. Pupil diameter and load on memory. *Science*, 1966, 154, 1583-1585.

Kahneman, D., & Schild, E.O. Training agents of social change in Israel: Definitions of objectives and a training approach. *Human Organization*, 1966, 25, 323-327.

Kahneman, D. An onset-onset law for one case of apparent motion and metacontrast. *Perception and Psychophysics*, 1967, 2, 577-584.

Kahneman, D. Temporal effects in the perception of light and form. In W. Wathen-Dunn (Ed.), *Models for the Perception of Speech and Visual Form*. Cambridge: M.I.T. Press, 1967, Pp. 157-170.

Kahneman, D., & Beatty, J. Pupillary responses in a pitch-discrimination task. *Perception and Psychophysics*, 1967, 2, 101-105.

Kahneman, D., Beatty, J., & Pollack, I. Perceptual deficit during a mental task. *Science*, 1967, 157, 218-219.

Kahneman, D., Norman, J., & Kubovy, M. Critical duration for the resolution of form: Centrally or peripherally determined? *Journal of Experimental Psychology*, 1967, 73, 323-327.

Kahneman, D. Effects of verbalization and incentive on the pupillary response to mental activity. *Canadian Journal of Psychology*, 1968, 22, 186-196.

Kahneman, D. Methods, findings and theory in studies of visual masking. *Psychological Bulletin*, 1968, 70, 404-425.

Kahneman, D., Onuska, L., & Wolman, R. Effects of grouping on the pupillary response in a short-term memory task. *Quarterly Journal of Experimental Psychology*, 1968, 20, 309-311.

Kahneman, D., & Peavler, W.S. Incentive effects and pupillary changes in association learning. *Journal of Experimental Psychology*, 1969, 79, 312-318.

Kahneman, D., Tursky, B., Shapiro, D., & Crider, A. Pupillary heart rate and skin resistance changes during a mental task. *Journal of Experimental Psychology*, 1969, 79, 164-167.

Kahneman, D. Changes in pupil size and visual discrimination during mental effort. In J. Pierce (Ed.), *Visual Science*. Bloomington: University of Indiana Press, 1970.

Kahneman, D. Remarks on attention control. In A.F. Sanders (Ed.), *Attention and Performance III*, 1970, Pp. 118-131.

Kahneman, D., Wolman, R. Stroboscopic motion: Effects of duration and interval. *Perception and Psychophysics*, 1970, 8, 161-164.

Kahneman, D., & Wright, P. changes in pupil size and rehearsal strategies in a short-term memory task. *Quarterly Journal of Experimental Psychology*, 1971, 23, 187-196.

Tversky, A., & Kahneman, D. Belief in the law of small numbers. *Psychological Bulletin*, 1971, 76, 105-110.

Wright, P., & Kahneman, D. Evidence of alternative strategies of sentence retention. *Quarterly Journal of Experimental Psychology*, 1971, 23, 197-213.

Kahneman, D., & Tversky, A. subjective probability: A judgment of representativeness. *Cognitive Psychology*, 1972, 3, 430-454.

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Kahneman, D., & Tversky, A. On the psychology of prediction. *Psychological Review*, 1973, 80, 237-251.

Tversky, A., & Kahneman, D. Availability: A heuristic for judging frequency and probability. *Cognitive Psychology*, 1973, 5, 207-232.

Kahneman, D., Ben-Ishai, R., & Lotan, M. Relation of a test of attention to road accidents. *Journal of Applied Psychology*, 1973, 58, 113-115.

Tversky, A., & Kahneman, D. Judgment under uncertainty: Heuristics and biases. *Science*, 1974, 185, 1124-1131.

Ninio, A., & Kahneman, D. Reaction time in focused and in divided attention. *Journal of Experimental*

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Kahneman, D. Cognitive limitations and public decision making. *Science and Absolute Values. Proceedings of the Third International Conference on the Unity of the Sciences.* London: International Cultural Foundation, 1974, 1261-1281.

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Kahneman, D., & Henik, A. Effects of visual grouping on immediate recall and selective attention. In S. Dornic (Ed.), *Attention and Performance V.* New York: Academic Press, 1976, 307-332.

Kafry, D., & Kahneman, D. Capacity sharing and refractoriness in successive reactions. *Perceptual and Motor Skills*, 1977, 44, 327-335.

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Kahneman, D., Fredrickson, D.L., Schreiber, C.A., & Redelmeier, D.A. When more pain is preferred to less: Adding a better end. *Psychological Science*, 4, 1993, 401-405.

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Kahneman, D., & Tversky, A. Conflict resolution: A cognitive perspective. In K. Arrow et al. (Eds.), *Barriers to Conflict Resolution*, Chapter 3. New York: Norton, 1995.

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Kahneman, D., & Tversky, A. On the reality of cognitive illusions: A reply to Gigerenzer's critique. *Psychological Review*, 103, 1996. 582-591.

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Kahneman, D., Wakker, P.P., & Sarin, R. Back to Bentham? Explorations of experienced utility. *Quarterly Journal of Economics*, 112, May 1997, 375-405.

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- Kahneman, D. New challenges to the rationality assumption. *Legal Theory*, 3, 1997, 105-124 (reprinted from Kahneman, 1994, same title)
- Green, D., Jacowitz, K., Kahneman, D, and McFadden, D.. Referendum contingent valuation, anchoring and willingness to pay for public goods. *Resource and Energy Economics*, 20, 1998, 85-116.
- Kahneman, D., Schkade, D., & Sunstein, C. Shared outrage and erratic awards: The psychology of punitive damages. *Journal of Risk and Uncertainty*, 16, 1998, 49-86.
- Gilovich, T., Medvec, V.H., & Kahneman, D. Varieties of regret: A debate and partial resolution. *Psychological Review*, 105, 1998, 602-605.
- Kahneman, D., and Riepe, M. Aspects of investor psychology. *The Journal of Portfolio Management*, 24, 1998, 52-65.
- Schkade, D. and Kahneman, D. Does living in California make people happy? A focusing illusion in judgments of life satisfaction. *Psychological Science*, 9, 1998, 340-346.
- Sunstein, C., Kahneman, D., & Schkade, D. Assessing punitive damages. *Yale Law Journal*, 107, 1998, 2071-2153.
- D. Kahneman, E. Diener and N. Schwarz (Eds.): *Well-Being: Foundations of Hedonic Psychology*, Russell Sage Foundation Press: New York, 1999.
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- Kahneman, D. Comments on Fetherstonehaugh and Ross. In: H. Aaron (Ed.), *Behavioral Dimensions of Retirement Economics*, Washington, D.C: Brookings and the Russell Sage Foundation, 1999, pp.210-214.
- Kahneman, D., Ritov, I., and Schkade, D. Economic preferences or attitude expressions? An analysis of dollar responses to public issues. *Journal of Risk and Uncertainty*, 19, 1999, 220-242. Reprinted as Ch. 36 in Kahneman, D, and Tversky, A. (Eds.), *Choices, Values and Frames*. New York: Cambridge University Press and the Russell Sage Foundation, 2000.
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Sunstein, C., Schkade, D., and Kahneman, D. Do people want optimal deterrence? *Journal of Legal Studies*, 29, 2000, 237-254.

Lovaglio, D., and Kahneman, D. Living with uncertainty: Attractiveness and resolution timing. *Journal of Behavioral Decision Making*, 13, 2000, 179-190.

Schreiber, C.A., and Kahneman, D. Determinants of the remembered utility of aversive sounds, *Journal of Experimental Psychology: General*, 129, 2000, 27-42.

Schkade, D., Sunstein, C., and Kahneman, D. Deliberating about dollars: The severity shift. *Columbia Law Review*, 100, 2000, 1139-1175.

Kahneman, D., and Tversky, A. (Eds.), *Choices, Values and Frames*. New York: Cambridge University Press and the Russell Sage Foundation, 2000.

Kahneman, D. [Experienced utility and objective happiness](#): A moment-based approach. Ch. 37 in Kahneman, D., and Tversky, A. (Eds.), *Choices, Values and Frames*. New York: Cambridge University Press and the Russell Sage Foundation, 2000, 673-692.

Kahneman, D. [Evaluation by moments](#): Past and future. Ch. 38 in Kahneman, D., and Tversky, A. (Eds.), *Choices, Values and Frames*. New York: Cambridge University Press and the Russell Sage Foundation, 2000.

Ariely, D., Kahneman, D., and Loewenstein, G. Joint comment on “When does duration matter in judgment and decision making”. *Journal of Experimental Psychology: General*, 129, 2000, 524-529.

Kahneman, D. A psychological point of view: Violations of rational rules as a diagnostic of mental processes (Commentary on Stanovich and West). *Behavioral and Brain Sciences*, 23, 2000, 681-683.

Mellers, A., Hertwig, R., and Kahneman, D. Do frequency representations eliminate conjunction effects? An exercise in adversarial collaboration. *Psychological Science*, 12, 2001, 269-275.

Kahneman, D., and Frederick, S. Representativeness revisited: [Attribute substitution in intuitive judgment](#). In T. Gilovich, D. Griffin and D. Kahneman (Eds.) *Heuristics and Biases: The Psychology of Intuitive Judgment*. New York: Cambridge University Press, 2002.

In press:

Kunreuther, H., Novemsky, N., and Kahneman, D. Making low probabilities useful. *Journal of Risk and Uncertainty*.

Griffin, D.W., and Kahneman, D. Heuristics and rationality. In L. Aspinwall and U. Staudinger, (Eds.) *A Psychology of Human Strengths: Perspectives on an Emerging Field*. Washington, D.C.: APA Books.

T. Gilovich, D. Griffin and D. Kahneman (Eds.) *Heuristics and Biases: The Psychology of Intuitive Judgment*. New York: Cambridge University Press.

Cas R. Sunstein, Daniel Kahneman, David Schkade and Ilana Ritov. *Predictably Incoherent Judgments*.

Lectures, 1991 – (excluding departmental colloquia)

"Emotion: A neglected variable in decision theory," McArthur Workshop on Worry and Health Behavior, San Diego, January 1991.

"Loss aversion: What grandmother did not know," Invited Presentation, Western Psychological Association, San Francisco, May 1, 1991.

"Is rationality psychologically feasible?," Memorial Lecture Series, Konstanz University, Germany, June 10, 1991.

"The contingent valuation controversy," Keynote lecture, Society for Socio-economics, Stockholm, June 17, 1991.

"Contingent valuation of public goods," Keynote lecture, Institute of Social Justice, Utrecht, Holland, July 2, 1991.

"The fractionation of utility," Kellogg Distinguished Lecture Series, Northwestern University, October 14, 1991.

"Timid decisions and bold forecasts," Kellogg Distinguished Lecture Series, Northwestern University, October 15, 1991.

"The psychology of preference," Hebb Memorial Lecture, McGill University, March 13, 1992.

"Contingent valuation: A psychological Perspective," Science and Public Policy Seminar, Washington, D.C., May 1, 1992.

"The fractionation of utility," Haas School of Business, University of California, Berkeley, June 1, 1992.

"The psychology of utility". Keynote lecture, Sixth International Conference on the Foundations and Applications of Utility, Risk and Decision Theories, Cachan, France, June 6, 1992.

"Putting values on things". Keynote lecture, International Psychological Association, Brussels, July 23, 1992.

"Remarks on rationality". Keynote lecture, International Society for the Study of Thinking, Plymouth, U.K., July 31, 1992.

"The psychology of utility". Prize recipient lecture, Society of Consumer Psychology, Washington, DC, August 16, 1992.

"The psychology of preferences and some of its implications", Woodrow Wilson School, Princeton, September 18, 1992

"Judging the utility of past episodes", Invited Symposium on Reasoning and Decision Making, Psychonomic Society, St-Louis, November 16, 1992.

"Psychology and time", in workshop on Times and Social Action, Columbia University, March 14, 1993.

"Remarks on forecasting and prevention" at meeting on nuclear proliferation, Rand Corporation, March 22, 1993

"Before, during and after: Evaluating pleasant and unpleasant experiences". Invited address, Midwestern Psychological Association, Chicago, April 29, 1993.

"Promising theoretical developments in individual decision making". Workshop on "Political Economic analysis: Comparative Theoretical and Empirical Perspectives", Rehovot Israel, June 14, 1993

"New challenges to the rationality assumption", 11th International Seminar on the New Institutional Economics, Wallerfangen/Saar, Germany, June 16, 1993.

"The psychology of stated WTP", Seminar on valuation of environmental quality, Oslo, June 22, 1993.

"Determinants of stated willingness to pay", Summer Workshop, Stanford Institute for Theoretical Economics, Stanford, July 15, 1993.

"New challenges to the rationality assumption", IEA Conference on Rationality in Economics, Turin, October 18, 1993.

"Notes on pleasure and pain", Keynote Address, Society for Medical Decision Making, Raleigh, NC, October 25, 1993.

"The psychology of utility", Conference on Happiness and Fairness in Economics and Psychology, London School of Economics, London, November 4, 1993.

"Exploring experienced utility with sounds" (with Charles Schreiber), paper presented at Meeting of the Psychonomic Society, Washington D.C., November 7, 1993.

"Notes for an Expanded Paradigm", Presidential Address, Society for Judgment and Decision Making, Washington D.C., November 8, 1993.

"Economic rationality and the psychology of utility", Pazner Lecture, Department of Economics, Tel Aviv University, January 5, 1994.

Invited series of four lectures, Department of Economics, University of Paris X, Nanterre, March 14-17, 1994.

"Perspectives on Rationality", Anhauser-Busch Lecture, Wharton School of Business, University of Pennsylvania, March 30, 1994.

"Forecasts and Decisions", Center for Human Rationality, Jerusalem, June 1994

"Remarks on Psychology and Economics", Agricultural Economics Meeting, San Diego, August 1994.

"The Cognitive Psychology of Consequences and Moral Intuition", Tanner Lecture on Human Values,

University of Michigan, October 21, 1994.

"The Psychology of Utility", Clarence Graham Lecture, Eastern Psychological Association, April 1, 1995.

"A Perspective on Rationality", Seminar on rationality, Fuqua School of Business, Duke University, April 1995.

"The Psychology of Utility", Seminar on medical decision making, Harvard School of Medicine, school, May 1995.

"When Parts are Larger than Wholes: Violations of Monotonicity in Judgments and Preferences", Bartlett Lecture to the Experimental Psychology Society (UK), Birmingham, July 13, 1995.

"Choice and consequence". Keynote address, Israel Psychological Association, January 1996.

"Variants of Utility". Invited presentation, Erasmus University, Rotterdam, March 1996.

"Desires and Memories", Invited Address (Hilgard Prize Lecture), Division of General Psychology, American Psychological Association. Toronto, August 11, 1996.

"The retrospective evaluation of pleasant and unpleasant episodes". Invited presentation to NIH conference on the Science of Self-Report. Bethesda, November 6, 1996.

"New challenges to the assumption of rationality". Invited presentation to the Olin Conference on Rationality. Georgetown University Law School, November 14, 1996.

"Back to Bentham?", Invited presentation, inaugural conference for Center on Decision Research, Mannheim University, January 1997

"The feasibility of rationality". Invited presentation to Mind-Brain Faculty Seminar, Harvard University, May 1997.

"The cognition of well-being", Keynote address, American Psychological Society Convention, Washington DC, June 1997.

"The psychology of utility". Keynote address. German Society for Social Psychology, Konstanz, June 1997.

"Economists have preferences, psychologists have attitudes", Invited presentation to NSF conference on individual choice, Berkeley, CA, August 1997.

"Rationality, utility, and the mind". The Lionel Robbins Lectures, London School of Economics, March 1998

"The psychology of utility". Marschak Lecture, UCLA, June 1998.

"Psychology and the science of policy", Keynote address, Association for Policy Analysis and Management, New York City, October 1998.

“Economic preferences or attitude expressions”, Conference in honor of Robyn Dawes, Carnegie-Mellon University, November 7, 1998.

“Psychology and the science of policy”, School of Public Policy, University of Maryland, December 8, 1998

“Preferences or attitudes”, Political Economy Lecture, Department of Economics, Harvard University, February 12, 1999.

Arrow lectures (2 lectures), Department of Economics, Stanford University, April 20-21, 1999.

“The psychology of utility”, Invited address, Society of Labor Economists, Cambridge Mass., May 7, 1999.

“Rationality and the modern brain”, Brain and Mind Series, Dartmouth College, February 2000.

“Taking risks: A tale of two biases”, Howard Leatherbee Lecture, Harvard Business School, March 6, 2000.

“Competing models of the human agent: Variations on the theme of bounded rationality”, Wildavsky Lecture, UC Berkeley, May 4, 2000.

“Evaluating experiences: Moments and memories”, Invited address, Positive Psychology Summit, Washington D.C., October 13, 2000.

“The Psychology of Utility”, Invited presentation, 20th Arne Ryde Symposium, Lund, Sweden, November 10, 2000.

“Psychology and the Individual Investor”, keynote address, Australian Association for Organizational Psychology, Sydney, June 22, 2001

Departmental colloquia – 1991 –

University of Pennsylvania (Psychology)
 Columbia University (Psychology)
 Columbia University (Economics theory seminar)
 Columbia University (Law School)
 Harvard Business School (Decision group)
 Princeton University (Psychology)
 Carnegie-Mellon University (Social and Decision Sciences)
 McMaster University (Psychology)
 New York University (Economics seminar)
 New York University (Business School)
 City University of New York (Psychology)
 New York University (Psychology)
 University of California, Berkeley (Economics)
 California Institute of Technology
 University of Southern California Law Center

State University of New York, Stonybrook
University of Rhode Island
Harvard University
University of Pennsylvania
Center for Cognitive Science, Rutgers University
University of California, Irvine
Columbia University
Ohio State University
MIT
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